Thanks to all who attended WIC 2018 and helped make our time in Hawaii unforgettable!

Relive the moments captured on film and hear what others had to say about the “One Conference” you can’t afford to miss.
WMMA Announces New Board of Directors

The Wood Machinery Manufacturers of America (WMMA), has announced its new officers and directors. The new officers and directors took office during the Woodworking Industry Conference (WIC), held recently in Maui, HI.

Newly appointed officers who will be serving WMMA are:
Stephen Carter, President (Williams & Hussey Machine Co., Inc., Amherst, NH)
Paul Wilmes, Vice President (Mereen-Johnson, LLC, Minneapolis, MN)
Chris Hacker, Immediate Past President (James L. Taylor Mfg, Poughkeepsie, NY)
Allen Eden, Treasurer (The Original Saw Company, Britt, IA)

Newly elected directors who will be serving WMMA are as follows:
Gary Besonen, Board Member (Timesavers, LLC, Grove, MN)
Todd Phalen, Board Member (Black Bros. Co., Mendota, IL)

Continuing in their terms as Board Members are the following:
Allen Turk (Precision Drive Systems, Bessemer City, NC)
Dick Cowan (Rees-Memphis, Inc., Memphis, TN)
Brian Donahue (Safety Speed Manufacturing Company, Inc., Ham Lake, MN)
Brad Graves (Accu-Router, Inc., Morrison, TN)
John Schultz (Super Thin Saws, Inc., Waterbury, VT), as Past President

Public Policy Invitation

Tired of all the noise in Washington? Members of Congress need to hear directly from their constituents to understand what matters to you! Plan on joining industry leaders during the WMMA and National Association of Manufacturers DC Fly-In June 19-20. What more information? Contact Dan Bond at dan@wmma.org.

Manufacturing Day 2018 Save the Date

Mark your calendars! This year’s Manufacturing Day is Friday, October 5, 2018. Let’s continue to inspire the next generation of manufacturers and change public perceptions of manufacturing by making this year’s MFG DAY the biggest and best yet.
International Buyer Program (IBP) Services for U.S. Exhibitors at IWF 2018

Through the U.S. Commercial Service’s network of offices in U.S. Embassies and Consulates worldwide, the International Buyer Program recruits pre-screened foreign buyer delegations and brings them to selected trade shows in the United States, connecting them with U.S. companies. Meet with Global Industry Specialists and Pre-Screened International Buyers! The International Buyer Program is offering two complimentary programs for U.S. exhibitors interested in expanding their markets globally at IWF 2018. Don’t miss this exclusive opportunity, brought to you by the U.S. Commercial Service in partnership with IWF! The IBP will offer two programs at IWF:

1. Showtime appointments - B2G appointments for U.S. exhibitors to meet with Commercial Specialists from our Embassies and Consulates around the world.

For U.S. exhibitors/global opportunities: Click here

Below is the link for the International Attendees: Click here

REGISTRATION IS REQUIRED for this program. For more information regarding the IBP services and programs and to sign up, Click here

Exporting to Canada? Canada, ISO and What It Means...

ISO 19085 refers to the woodworking standards. There are 17 different standards under the 19085 umbrella that are either published or under development. The machine specific standard is represented by a “- #” and the year it was published; e.g. 19085-5 2017 is the standard for dimension saws published in 2017. Currently there are (8) 19085 related ISO standards published. You can visit www.iso.org and use the search feature in the upper right corner to search for 19085. This will display all of the standards that are published as well as those under development.

Canada (CSA) has joined ISO making them a full voting member and have formed their own TAG (Technical Advisory Group). CSA will start adopting all ISO 19085 standards as they are published and be used for all of Canada. The idea is to eliminate each province from having different codes and standards. There could be some national differences added to an ISO standard as it is released and will be specific to Canada only. CSA will try to keep these “amendments” to a minimum. CSA has a website that will keep you update to date with happenings in Canada. Their site is www.csagroup.org.

So what does this mean to U.S. manufacturers shipping machinery into Canada? In short, nothing right now but that will be changing. CSA will not start enforcing ISO standards until 19085-1 2017 Common Requirements is revised. There is no firm date set for this release. Once it is revised and published then CSA will start requiring all equipment to meet this common standard and any current machine specific standard. ISO does not have a grace period so the day the standard is published is the day it goes into effect. If there is no machine specific standard in place then they will use the same means that is currently in place for certification. Machinery can be certified by any 3rd party that has been approved by CSA to issue their mark. Once a piece of equipment has this mark then there will be no further inspections of that equipment. If a piece of equipment is shipped to Canada without their acceptance mark it will be subject to inspections before it is put into service.

Brad Graves
Chair, WMMA Technical Standards Committee
WMMA 2018 Regional Networking & Education Meeting

Registration is Now open

October 1-3, 2018
Loews Minneapolis Hotel
601 North 1st Avenue, Minneapolis, MN 55403

Building from a successful debut event in Charlotte, WMMA is pleased to announce that its 2nd Annual Regional Networking & Education Meeting will be held in Minneapolis, Minnesota! Minneapolis is another key location for industry-related companies. This is a great opportunity to bring together both members and prospective members for: * Plant Tours (Is your company located in the Minneapolis area? Contact Diane Schafer for information about providing a tour!) * Educational Sessions * In-Person Committee Meetings * Networking....Networking!

Click here to learn more about the Regional Networking & Education Meeting

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Do you work with a real standout?

The WMMA is a proud sponsor of Woodworking Network’s Class of 2018 40 Under 40. The WMMA and Woodworking Network are asking for your help in identifying individuals in the next generation of people who are destined to make an impact on the wood products manufacturing industry in North America. We are seeking disruptors, innovators, rebels, those who have broken the rules or worked out of the box to make our industry - or the world - a better place. This could be someone who’s come up with a killer idea, a project, product, and process, perhaps even incubated a business.

Candidates stand out for accomplishments in these categories: Productivity, Profitability, Social Good (locally, or globally), Ingenuity, Innovation, Peer Inspiration, Product Development, Organizational Leadership.

Candidates must be involved in the wood manufacturing industry, and be 39 or under in 2018.

Nominate a team member, colleague or enter yourself by June 22nd.
Next Gen Executives Group

WMMA has launched the Next Gen Executive Group to serve as a peer network for future leaders within the wood machinery industry. The NGEG will feature opportunities for networking, education, and professional development. Through a series of webinars, in-person networking events and mentoring initiatives, NGEG members will have the opportunity to grow their networks among peers and seasoned Association colleagues. If you are interested in participating in the NGEG or nominating someone from a WMMA member company, please contact Samantha@wmma.org.

Join a WMMA Committee Today!

Members drive the WMMA programs and services that have a positive impact on their businesses, the industry and U.S. manufacturing. Committee and Task Force structures, comprised of interested and active leaders, professionals and executives from member companies, help to channel the many ideas, areas, and topics that members use to address the challenges of the global marketplace. WMMA's dedicated volunteers are an integral part of the Association’s continued success. If you are interested in joining a WMMA Committee, submit the Committee Commitment form to kristin@wmma.org.
International Woodworking Fair
August 22-25, 2018
Georgia World Congress Center
Atlanta, GA

IWF is the trade show where furniture manufacturing, cabinetry, architectural woodworking, material processing and other related industry professionals from all over the globe will come to find products they didn’t even know existed that will help their company succeed.

For those planning to exhibit and attend IWF 2018, please note the following:

IWF is offering a series of webinars to WMMA member exhibitors to help prepare you for the opportunities at IWF 2018. We encourage you to participate or to forward this information to the appropriate staff member who would benefit.

**Housing Solicitation Warning**

It has come to our attention that IWF exhibitors are being contacted by third party housing vendors soliciting hotel reservations for IWF 2018. These companies may state or infer that they are affiliated with IWF. These companies are in no way associated with IWF and we cannot vouch for their authenticity. While it is possible that other companies may have secured blocks of rooms at various hotels, they are not the official housing provider for IWF and IWF in no way vouches for or endorses their services.

Please be aware that Experient is the ONLY official housing provider for IWF. Your room rates and availability for reservations are only guaranteed when you book your room through Experient. Hotel reservations made outside of the official hotel block may put you at risk. Other vendors cannot provide the same benefits and protection offered by booking through Experient.

In the past we have received reports of individuals who encountered challenges upon checking into the hotel with reservations made through unofficial vendors. Do not risk arriving at your hotel only to discover your reservation did not exist or your deposit has been lost! Protect your identity and information security by booking with Experient.

If you are contacted by a travel company other than Experient, please immediately notify Show Management by calling 404-693-8333 or email IWF.EXHIBITOR@experient-inc.com.

Learn more about IWF 2018: [http://www.iwfatlanta.com/](http://www.iwfatlanta.com/)
Call for Product Images for WMMA Website!

Want free advertising for your products on the WMMA website? Send in images to info@wmma.org. There must be no noticeable branding on any photos.

ANSI Update

Are you interested in contributing to the development and maintenance of these valuable industry safety standards? The ASCO1 is currently looking for members in the following categories:

* General Interest
* Government
* User

If you are interested in joining the ASCO1, contact WMMA Associate Director Jennifer Miller at jennifer@wmma.org.
Call for ASCO1 Student Members

The ASCO1 has one open student membership position and it looks for student recommendations. If you know a student who meets the criteria below and would like to participate o the ASCO1 contact Jennifer@wmma.org.

ASCO1 Student Member Criteria:

• A non-voting member who meets at least one of the following qualifications regarding a curriculum determined by the committee at the time of membership application to be an educational program relevant to the scope of the Committee’s responsibilities:
  • Is or credibly plans to be actively enrolled full time for at least two semesters/quarters of the current school year, or
  • Has graduated from the program within the last two years.
  • Continued student membership shall be contingent upon:
  • Meeting the regular membership participation requirements of the ASCO1 procedures, and
  • Maintaining the educational program qualifications.
  • Student membership shall have a maximum term limit of two years.
    * Student membership shall be limited to a maximum of two roster positions at any one time.
    * Student membership will not be tallied for committee balance.
    * Application by ASCO1 student members for full committee membership shall be given priority consideration, in so far as the Committee determines membership balance permits.

Industry News:

Virginia Tech Housing Report: March 2018

March’s permits and starts data were varied, which is typical, especially for a “tweener” month. New single-family starts declined (month-over-month) basis); yet, remained positive on a yearly basis. New single-family sales returned to a positive a reading. Private and single-family, multi-family, and remodeling construction spending declined on a monthly basis. Regionally, data were mixed across all sectors. The May 9th Atlanta Fed GDPNow™ residential investment spending model projects an aggregate 2.2% increase for June 2018. New private permanent site expenditures were projected for a decline of -4.6%; the improvement spending forecast was a 3.6% increase; and the manufactured/mobile housing estimate was a decrease of -6.9% (all: quarterly log change and seasonally adjusted annual rate).

Click here to read more

NAM Monday Economic Report - May 7, 2018

Manufacturers added 24,000 workers in April, the seventh consecutive month with robust hiring growth in the sector, averaging 26,571 per month over that time frame. Click here for the full report from May 7, 2018
WMMA Social Media Ambassadors

Do you tweet, twitter, or consider yourself a social media guru? If so, we want you to join the WMMA Social Media Ambassadors. There are no meetings, simply share, repost and spread the good word of the WMMA and the woodworking industry with your social media network. Simply follow WMMA on Facebook, Twitter, and LinkedIn as well as other social media platforms such as pinterest or youtube. Then help us spread the message by reposting, retweeting or sharing your own posts on the WMMA and the industry.

Simply email jscott@airhand.com to confirm your willingness to help.

WMMA Supplier Recruitment Initiative - We need your help!

WMMA member,

Throughout the year, the Membership Development Committee takes on various initiatives to recruit, maintain and develop WMMA’s membership.

We are asking our membership to recruit new associate members, especially suppliers. Consider the various suppliers to your business: motors, drive systems, electronics, PLC/PC, metal products, paint, hardware, software, etc. Each of us has many relationships with companies that are perfect to be an associate member. By recruiting supplier members we not only strengthen our association but also provide our suppliers an opportunity to connect with many other companies.

I encourage you to share WMMA information with your suppliers and have them visit www.wmma.org for more information. Additionally, the on-line membership application can be found here.

Thank you in advance for your help in this effort.
Thank you.
Membership Development Committee

Industry Calendar of Events

Note: For a complete listing of all meetings, including those held internationally, go to WMMA’s website, www.wmma.org, and click on “Events.”

Have an event to add to the Industry Calendar in this newsletter? Send it to Samantha@wmma.org

June 19-20, 2018
WMMA and National Association of Manufacturers DC Fly-In
Washington, D.C.

August 22-25, 2018
IWF 2018 - Save the Date!
Georgia World Congress Center
Atlanta, Georgia
Website: Learn more

October 1-3, 2018
WMMA Regional Networking Meeting
Loews Minneapolis Hotel
Minneapolis, MN

April 2-5, 2019
WIC 2019 - Save the Date!
Omni Amelia Island Plantation
Amelia Island, Florida