

Message from the President



Thank you to our members, volunteers and partners in the industry. This was a successful year for the WMMA. As President, I enjoyed the many networking and industry events shared with our members.

Looking ahead, 2018 will be an exciting year for the WMMA. The message in 2017 to members was to take a look at what is going on in your Association and get involved. This coming year will offer many opportunities for current active members as well as new members to do just that. Please keep a close eye on the 2018 WMMA schedule of events. In late February the WMMA will host the Washington DC Fly-In. This annual event provides members with the opportunity to meet with their legislators and learn about issues affecting the industry.

In early May, the WMMA will partner with the WMIA for the 2018 Woodworking Industry Conference in Maui, HI. This industry event continues to grow every year and provides a unique opportunity for networking, education, and training. WIC features a variety of seminars, round table discussions, a state of the economy industry update and much, much more. In mid-August, the 2018 IWF Show in Atlanta, GA will feature WMMA members exhibiting and introducing new technology. In addition, the WMMA will co-sponsor the Wood Industry 40 under 40 award and presentation reception.

To wrap up 2018 the WMMA will host our Fall Regional Meeting Minneapolis, MN. This 2nd annual event will feature member company tours, an outside manufacturers tour, networking forum and industry related guest speakers.

The WMMA has much to offer, we have many industry leaders and professionals who volunteer their time for committees and our events that welcome all members. If you're looking for a way to network, learn about industry issues and grow your business - the WMMA is a great resource.

All the best in 2018.

Kind Regards,

Chris Hacker

WMMA President



Save the Dates for Upcoming WIC's!



WIC 2018 | May 1-4, 2018 | Hyatt Regency Maui | Maui, Hawaii

The hotel block for WIC 2018 is filling quickly! It is very likely that we will reach capacity before the hotel cut-off date in April. Please confirm your reservation today to receive the WIC discounted group rate of \$275/night (plus \$15/night resort fee). The special rate is available three days prior to the start of WIC and three days after WIC ends (April 28-May 8, 2018). To reserve, call the Hyatt Regency Maui Resort toll-free at **(888) 421-1442**, or [reserve online](#).



WIC 2019 | April 2-5, 2019 | Omni Amelia Island Plantation | Amelia Island, Florida

Renew your 2018 Membership Dues!

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WMMA membership is an investment in the success of your business. The Association provides a broad array of programs and services designed specifically with your needs in mind. These include:

- Quarterly Economic Trend Forecast
- Sales exposure through WMMA's electronic product guide and website. (www.wmma.org)
- A 20% discount to booth space at the IWF Show - **Renew by March 19th to qualify for the IWF discount and Returning Exhibitor Allowance**
- Discounted exhibit space and free marketing for international tradeshows
- Special advertising/editorial magazine sections.
- Monthly newsletters and legislative advocacy services.
- The monthly newsletter, The Cutting Edge
- The opportunity to help shape the industry's future through a larger, collective voice.
- Clear, concise analysis of current market conditions.
- Opportunities for education and networking with peers at the Woodworking Industry Conference (WIC). Our 2018 WIC will be held May 1-4, 2018 in Maui, Hawaii



You should have received an invoice in the mail for your 2018 dues. If you have any questions regarding this invoice or updates to your company listing, please contact WMMA Headquarters at **(443) 640-1052**.

Next Gen Executives Group

WMMA is launching the Next Gen Executive Group to serve as a peer network for future leaders within the wood machinery industry. The NGEN will feature opportunities for networking, education, and professional development. Through a series of webinars, in-person networking events and mentoring initiatives, NGEN members will have the opportunity to grow their networks among peers and seasoned Association colleagues. If you are interested in participating in the NGEN or nominating someone from a WMMA member company, please contact Fred@wmma.org.

Join a WMMA Committee Today!

Members drive the WMMA programs and services that have a positive impact on their businesses, the industry and U.S. manufacturing. Committee and Task Force structures, comprised of interested and active leaders, professionals and executives from member companies, help to channel the many ideas, areas, and topics that members use to address the challenges of the global marketplace. WMMA's dedicated volunteers are an integral part of the Association's continued success. If you are interested in joining a WMMA Committee, submit the [Committee Commitment](#) form to kristin@wmma.org.



Committees meeting during the 2017 Regional Meeting in Charlotte.

**International Woodworking Fair
August 22-25, 2018
Georgia World Congress Center
Atlanta, GA**

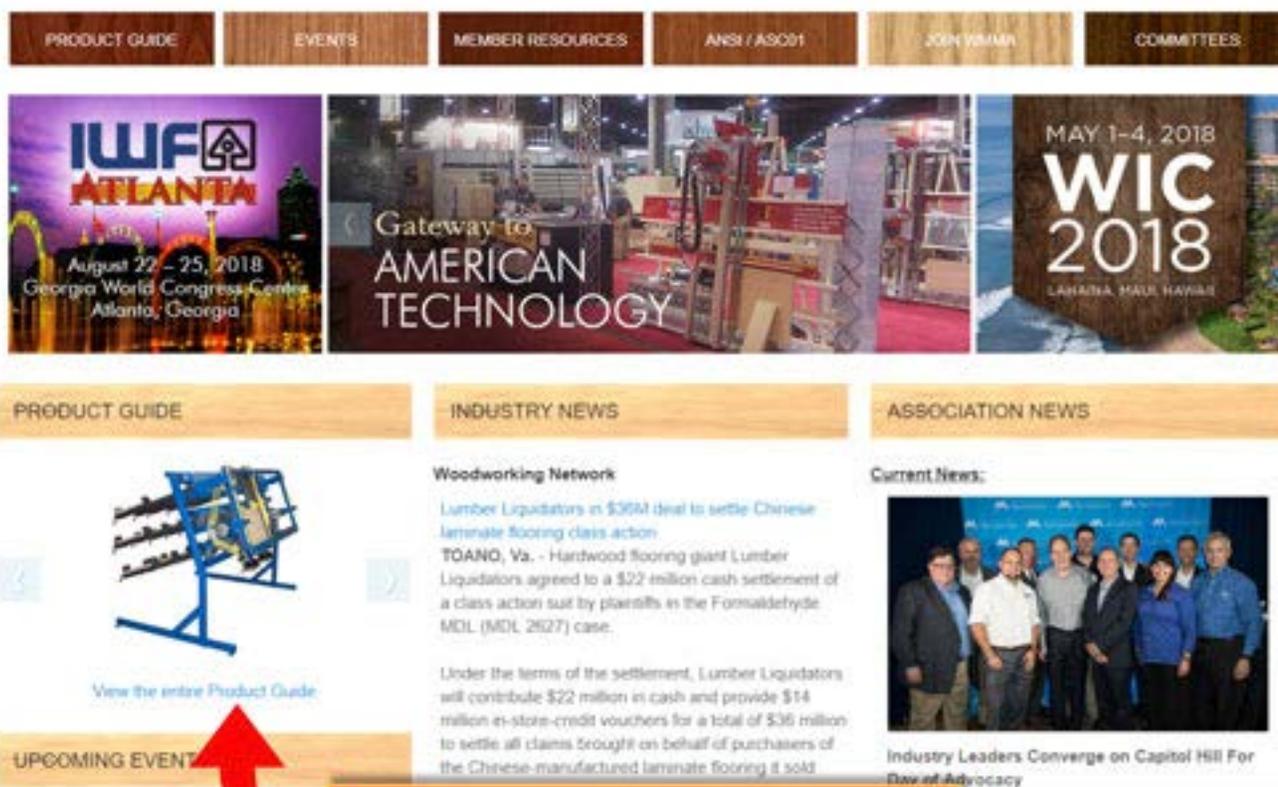


IWF is the trade show where furniture manufacturing, cabinetry, architectural woodworking, material processing and other related industry professionals from all over the globe will come to find products they didn't even know existed that will help their company succeed.

For those planning to exhibit and attend IWF 2018, please note the following IMPORTANT DEADLINES:

- GES Online Ordering OPENS January, 2018
- Third Exhibit Space Payment Due January 9, 2018

[Learn more about IWF 2018](#)



Call for Product Images for WMMA Website!

Want free advertising for your products on the WMMA website? Send in images to info@wmma.org. There must be no noticeable branding on any photos.

December 2017

WMMA DC Fly-In Scheduled for February/March 2018

Industry leaders will meet in Washington, DC during the next WMMA fly-in, which is scheduled for February 27-March 1, 2018. The Trump Administration and Congressional Republicans continue to focus on the issues of importance to WMMA members, including corporate tax reform, healthcare reform and continuing technical education (CTE). This is an excellent time to participate. Interested in learning more about the fly-in process? WMMA will host an informational webinar in mid-January to review the process answer any questions that you might have. Details on the webinar to be sent out.

[Click here](#) to learn about the value of the DC Fly-In.

WMMA's Public Policy Committee will be conducting its annual DC Fly-in February 27-28, 2018. We have secured a small block of rooms at The Westin Washington DC City Center. A complete schedule of events will be distributed soon. Please RSVP with your hotel needs to Diane Schafer (diane@wmma.org) no later than Monday, January 22, 2018.

WMMA Supplier Recruitment Initiative We need your help!

WMMA member,

Throughout the year, the Membership Development Committee takes on various initiatives to recruit, maintain and develop WMMA's membership.

We are asking our membership to recruit new associate members, especially suppliers. Consider the various suppliers to your business: motors, drive systems, electronics, PLC/PC, metal products, paint, hardware, software, etc. Each of us has many relationships with companies that are perfect to be an associate member. By recruiting supplier members we not only strengthen our association but also provide our suppliers an opportunity to connect with many other companies.

I encourage you to share WMMA information with your suppliers and have them visit www.wmma.org for more information. Additionally, the on-line membership application can be found [here](#).

Thank you in advance for your help in this effort.

Thank you.

Membership Development Committee Chair

ANSI Update

Are you interested in contributing to the development and maintenance of these valuable industry safety standards? The ASCO1 is currently looking for members in the following categories:

- General Interest
- Government
- User

If you are interested in joining the ASCO1, contact WMMA Associate Director Jennifer Miller at jennifer@wmma.org.



WMMA Social Media Ambassadors

Do you tweet, twitter, or consider yourself a social media guru? If so, we want to you to join the WMMA Social Media Ambassadors. There are no meetings, simply share, repost and spread the good word of the WMMA and the woodworking industry with your social media network. Simply follow WMMA on Facebook, Twitter, and LinkedIn as well as other social media platforms such as pinterest or youtube. Then help us spread the message by reposting, retweeting or sharing your own posts on the WMMA and the industry.

Simply email jscott@airhand.com to confirm your willingness to help.



Industry News:

Virginia Tech Housing Report: September 2017

Hurricane effects are attributed by many analysts as the cause for September's tepid housing data. Yet, starts in the Northeast and Midwest also decreased. Housing starts and new single-family starts appear to have stalled on a monthly and year-to-year basis.

[Click here to read more](#)



NAM Monday Economic Report December 11, 2017

The Bureau of Labor Statistics reported that manufacturers added 31,000 workers in November, extending the gain of 23,000 in October. More importantly, the sector has added an average of 15,545 employees on net per month so far in 2017-quite a turnaround from the loss of 16,000 workers in 2016 as a whole.

[Click here to read more](#)



Industry Calendar of Events

Note: For a complete listing of all meetings, including those held internationally, go to WMMA's website, www.wmma.org, and click on "Events."

Have an event to add to the Industry Calendar in this newsletter? Send it to jennifer@wmma.org

May 1-4, 2018

[WIC 2018 - Save the Date!](#)

**Hyatt Regency Maui
Maui, Hawaii**

April 2-5, 2019

[WIC 2019 - Save the Date!](#)

**Omni Amelia Island Plantation
Amelia Island, Florida**

August 22-25, 2018

[IWF 2018 - Save the Date!](#)

**Georgia World Congress Center
Atlanta, Georgia**

Website: <http://www.iwfatlanta.com/>